



INTRODUCTION

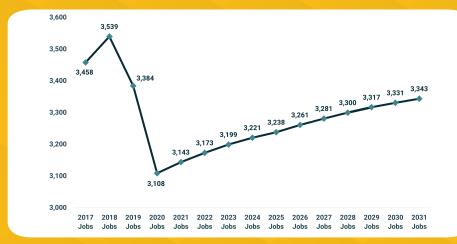
Businesses in nearly every industry benefit from workers with a strong understanding of marketing, design, and strategy. As technology changes and improves, this will create new products and opportunities to attract customers. Companies rely heavily on sales and marketing professionals to build interest in their product. Workers skilled in data analysis and graphic design are especially in demand.

3,143 WORKERS EMPLOYED

WAGE DISTRIBUTION AND JOB OPENINGS

	ENTRY	MEDIAN	EXPERIENCED	OPENINGS	
Marketing Managers	\$30.45	\$57.85	\$104.06	35	
Public Relations and Fundraising Managers	\$30.81	\$52.22	\$99.89	7	
Market Research Analysts and Marketing Specialists	\$16.25	\$30.17	\$55.71	157	
Computer Occupations, All Other	\$19.56	\$38.98	\$61.72	72	
Graphic Designers	\$14.31	\$24.01	\$38.35	97	

EMPLOYMENT OVER TIME



TOP POSTING EMPLOYERS

- General Motors
- · General Dynamics
- CTG
- DCS Corp
- Epitec
- Rose International
- Moseley Technical Services
- SAIC
- · Bartech Group
- CBRE



INDUSTRY EXPERTISE

Marketing workers are in high demand by some of the region's top customer-facing industries, such as Professional, Scientific, and Technical Services, Manufacturing, Administrative and Support Services, Retail Trade and Health Care and Social Assistance.

TECHNICAL SKILLS

- Data Analysis
- **New Product Development**
- Product Management Customer Relationship
- **Digital Marketing**
- Customer Experience Adobe Photoshop
- · Graphic Design
- Key Performance Indicators (KPIs) •
- Power BI
- Management

SOFT SKILLS

- Communications •
- Management
- Leadership
- Integration Planning
- Innovation
 - **Presentations**

Marketing

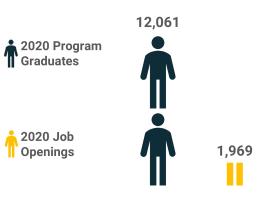
- Written Communication
- Sales

EDUCATION AND CREDENTIALS

POSTINGS BY EDUCATION LEVEL

2.2% 3.6% 5.9% ■ High School 19.4% Associate Bachelor's Master's 55.4% ■ Ph.D.

JOB OPENINGS VS PROGRAM GRADUATES



TOP POSTED CREDENTIALS

- Microsoft Certified Professional
- **Pragmatic Marketing Certification**
- Google Analytics Certification
- **Project Management Professional Certification**

MACOMB, WAYNE, AND OAKLAND COUNTY 2020 PROGRAM GRADUATES 1,713 1,518 421 352 339 253 **Business Administration Liberal Arts and Computer and Information** Business/Commerce, Marketing/Marketing International and Management, General Sciences/Liberal Studies Management, General Business/Trade/Commerce Sciences, General General